

Lightedge + VMware

Plan what's next. Protect what's critical.



VCSP Pinnacle Partner | Managed VCF Services | Hybrid Cloud Expertise | Private Cloud Infrastructure | 24x7 Managed Operations

VMware continues to power some of the most important environments in the enterprise.

Organizations rely on VMware to run critical applications, support private cloud strategies, and deliver the performance, security, and reliability required for modern business operations.

As infrastructure demands continue to evolve, organizations are looking for ways to improve efficiency, strengthen resiliency, simplify operations, and prepare for future growth.

The challenge is not replacing what works. It is building on a trusted foundation while creating flexibility for what comes next.

"VMware remains a foundational platform for many organizations. Together with VMware, we help customers maximize the value of those environments through managed services, operational expertise, and infrastructure strategies that support both current needs and future growth."

Hannah Duce
VP of Partnerships, Lightedge

Why organizations are investing in VMware

Organizations are focused on:

- VMware Cloud Foundation adoption
- Private cloud modernization
- Operational efficiency initiatives
- Stronger resiliency and business continuity strategies
- Hybrid cloud architectures
- AI-ready infrastructure
- Simplified infrastructure operations

The opportunity is to modernize with confidence while maximizing existing VMware investments.

Where VMware and Lightedge help

VMware delivers the platform enterprises trust to operate and modernize critical workloads.

Lightedge brings managed services, private cloud infrastructure, and VMware expertise designed to help organizations maximize the value of their VMware environments.

Organizations turn to VMware and Lightedge to:

- Adopt VMware Cloud Foundation
- Modernize infrastructure at their own pace
- Improve resiliency and recovery capabilities
- Simplify infrastructure operations
- Extend private cloud capabilities
- Support hybrid cloud strategies
- Reduce management burden on internal teams

Designed for real-world VMware environments



VMware Cloud Foundation Services

Plan, deploy, and operate VMware Cloud Foundation environments.



Hybrid Cloud Enablement

Connect VMware environments across private, hosted, and hybrid architectures.



Managed VMware Operations

Deliver 24x7 monitoring, administration, security, compliance, and support.



Business Continuity & Recovery

Protect critical workloads through resilient recovery solutions.



Private Cloud Infrastructure

Provide enterprise-grade environments built for performance, reliability, and control.

Why Lightedge

Lightedge combines VMware expertise with enterprise infrastructure and managed services capabilities designed for complex environments.

Key differentiators include:

- VCSP Pinnacle Partner status
- Managed VMware Cloud Foundation services
- Private Cloud infrastructure expertise
- Hybrid-first architecture
- 24x7 managed operations and support
- Security, compliance, and resiliency expertise
- Dedicated engineering and customer success teams
- Long-standing VMware experience

The Outcome

Organizations no longer need to choose between stability and progress.

With VMware and Lightedge, they can strengthen resiliency, improve efficiency, simplify operations, and continue evolving their infrastructure while protecting the systems their business depends on.

The result is a stronger foundation for today and greater flexibility for tomorrow.

Lightedge builds and manages secure hybrid cloud infrastructure solutions that help organizations operate, protect, and evolve critical workloads across private, public, and hybrid environments.

Contact us today to learn how VMware and Lightedge can help support your infrastructure goals.

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Contact us today to see how we help light the way to business breakthroughs.

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